# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

☑ QUARTERLY REPORT UNI	DER SECTION 13 OR 15(d)	OF THE SECURITIES EXCHANGE A	CT OF 1934
	For the q	uarterly period ended July 31, 2022	
☐ TRANSITION REPORT UNI	DER SECTION 13 OR 15(d)	OF THE SECURITIES EXCHANGE A	CT OF 1934
	For the transit	tion period from to	
	Com	mission file number <u>001-36138</u>	
		<b>ADVAXIS, INC.</b> of registrant as specified in its charter)	
	·	of registratic as specified in its charter)	
	elaware		02-0563870
	other jurisdiction ion or organization)		(IRS Employer Identification No.)
9 Deer Park Drive, Suit	e K-1, Monmouth Junction, N.	J	08852
(Address of prin	cipal executive offices)		(Zip Code)
		(609) 452-9813	
	(Re	egistrant's telephone number)	
Securities registered pursuant to Se	ection 12(b) of the Act:		
None.	,		
Tronc.			
	or for such shorter period tha		r 15(d) of the Securities Exchange Act of 1934 eports), and (2) has been subject to such fling
			uired to be submitted pursuant to Rule 405 of ne registrant was required to submit such files).
	the definitions of "large acce		erated filer, a smaller reporting company, or an r reporting company," and "emerging growth
Large Accelerated Filer Non-accelerated Filer Emerging growth company		Accelerated Filer Smaller Reporting Company	
		k if the registrant has elected not to use the lant to Section 13(a) of the Exchange Act. [	e extended transition period for complying with
Indicate by check mark whether th	e registrant is a shell company	(as defined in Rule 12b-2 of the Exchange	Act). Yes □ No ⊠
The number of shares of the registr	rant's Common Stock, \$0.001	par value, outstanding as of September 9, 2	022 was 1,815,951.

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#### CAUTIONARY NOTE REGARDING FORWARD LOOKING-STATEMENTS

This quarterly report on Form 10-Q ("Form 10-Q") of Advaxis, Inc. (the "Company") includes statements that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In some cases, these forward-looking statements can be identified by the use of such terms as "believes," "estimates," "anticipates," "expects," "plans," "intends," "may," "could," "might," "will," "should," "approximately" or the negative or other variations thereon or comparable terminology, although not all forward-looking statements contain these words. They appear in a number of places throughout this Form 10-Q and include statements regarding our intentions, beliefs, projections, outlook, analyses or current expectations concerning, among other things, our ongoing and planned discovery and development of drug candidates, the strength and breadth of our intellectual property, our ongoing and planned preclinical studies and clinical trials, the timing of and our ability to make regulatory filings and obtain and maintain regulatory approvals for our product candidates, the degree of clinical utility of our product candidates, particularly in specific patient populations, expectations regarding clinical trial data, our results of operations, financial condition, our available cash, liquidity, prospects, growth and strategies, impacts of the ongoing coronavirus ("COVID-19") pandemic, the ongoing conflict in the Ukraine, inflation and the Federal Reserve's responses thereto, including increasing interest rates, the length of time that we will be able to continue to fund our operating expenses and capital expenditures, our expected financing needs and sources of financing, the industry in which we operate and the trends that may affect our industry or us.

By their nature, forward-looking statements involve risks and uncertainties because they relate to the occurrence and timing of events or circumstances, many of which are beyond the control of the Company. As a result of these, we cannot assure you that the forward-looking statements in this Form 10-Q will prove to be accurate. Although we believe that we have a reasonable basis for each forward-looking statement contained in this Form 10-Q, we caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate, are consistent with the forward-looking statements contained in this Form 10-Q, they may not be predictive of results or developments in future periods.

Some of the material factors that we believe could cause actual results to differ from those anticipated or predicted include:

- the success and timing of our clinical trials, including patient accrual;
- our ability to obtain and maintain regulatory approval or reimbursement of our product candidates for marketing;
- our ability to obtain the appropriate labeling of our products under any regulatory approval;
- our ability to develop and commercialize our products;
- the successful development and implementation of our sales and marketing campaigns;
- the change of key scientific or management personnel;
- the size and growth of the potential markets for our product candidates and our ability to serve those markets;
- our ability to successfully compete in the potential markets for our product candidates, if commercialized;
- regulatory developments in the United States and foreign countries;

- new products, product candidates or new uses for existing products or technologies introduced or announced by our competitors and the timing of these introductions or announcements;
- market conditions in the pharmaceutical and biotechnology sectors;
- our available cash;
- the accuracy of our estimates regarding expenses, future revenues, capital requirements and needs for additional financing;
- our ability to obtain additional funding;
- any outcomes from our review of strategic transactions and options to maximize stockholder value;
- the ability of our product candidates to successfully perform in clinical trials and to resolve any clinical holds that may occur;
- our ability to obtain and maintain approval of our product candidates for trial initiation;
- the performance of third-party manufacturers;
- our ability to identify license and collaboration partners and to maintain existing relationships;
- the performance of our clinical research organizations, clinical trial sponsors, clinical trial investigators and collaboration partners for any clinical trials we conduct;
- our ability to successfully implement our strategy;
- our ability to maintain the listing of our common stock on the OTCQX® Best Market ("OTCQX"); and
- the factors described in the "Risk Factors" section of the Company's annual report on Form 10-K for the fiscal year ended October 31, 2021 (the "2021 Annual Report on Form 10-K"), as updated and amended in other filings by the Company with the Securities and Exchange Commission (the "SEC").

You should also read carefully the factors described in the "Risk Factors" section of the 2021 Annual Report on Form 10-K. Any forward-looking statements that we make in this Form 10-Q speak only as of the date of such statement, and we undertake no obligation to update such statements to reflect events or circumstances after the date of this Form 10-Q except as required by the federal securities laws.

This Form 10-Q includes statistical and other industry and market data that we obtained from industry publications and research, surveys and studies conducted by third parties. Industry publications and third-party research, surveys and studies generally indicate that their information has been obtained from sources believed to be reliable, although they do not guarantee the accuracy or completeness of such information. While we believe these industry publications and third-party research, surveys and studies are reliable, we have not independently verified such data.

# PART I - FINANCIAL INFORMATION

## **Item 1. Financial Statements**

# ADVAXIS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

		uly 31, 2022 (Unaudited)	October 31, 2021		
ASSETS	,	Olludarea)			
Current assets:					
Cash and cash equivalents	\$	28,150	\$	41,614	
Prepaid expenses and other current assets		1,667		1,643	
Total current assets		29,817		43,257	
Property and equipment (net of accumulated depreciation)		73		118	
Intangible assets (net of accumulated amortization)		181		3,354	
Operating right-of-use asset (net of accumulated amortization)		19		40	
Other assets		11		11	
Total assets	\$	30,101	\$	46,780	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	90	\$	87	
Accrued expenses		1,510	•	2,836	
Current portion of operating lease liability		19		28	
Common stock warrant liability		287		4,929	
Total current liabilities		1,906		7,880	
Operating lease liability, net of current portion		-		12	
Total liabilities		1,906		7,892	
Contingencies – Note 8					
Series D convertible preferred stock- \$0.001 par value; 0 shares authorized, 0 shares issued and outstanding at July 31, 2022 and October 31, 2021.		-		-	
Stockholders' equity:					
Preferred stock, \$0.001 par value; 5,000,000 shares authorized, 0 shares issued and					
outstanding at July 31, 2022 and October 31, 2021.  Common stock - \$0.001 par value; 170,000,000 shares authorized, 1,815,951 and 1,820,452		-		-	
shares issued and outstanding at July 31, 2022 and October 31, 2021.		2		2	
Additional paid-in capital		466,561		467,486	
Accumulated deficit		(438,368)		(428,600)	
Total stockholders' equity		28,195		38,888	
Total liabilities and stockholders' equity	\$	30,101	\$	46,780	
Total natifices and stockholders equity	Ф	30,101	Ф	40,760	

The accompanying notes should be read in conjunction with the financial statements.

# ADVAXIS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In thousands, except share and per share data)

		Three Months Ended July 31,				Nine Months Ended July 31,			
	2022 2021			2022		2021			
Revenue	\$	-	\$	250	\$	250	\$	3,240	
Operating expenses:									
Research and development expenses		2,233		1,703		5,371		8,616	
General and administrative expenses		2,053		2,678		6,331		9,038	
Intangible asset impairment		3,005		-		3,005		_	
Total operating expenses		7,291		4,381		14,707		17,654	
Loss from operations		(7,291)		(4,131)		(14,457)		(14,414)	
Other income (expense):									
Interest income, net		50		1		57		3	
Net changes in fair value of derivative liabilities		276		846		4,685		1,814	
Other income (expense)		2		-		(3)		229	
Net loss before income taxes		(6,963)		(3,284)		(9,718)		(12,368)	
Income tax expense		<u>-</u>		50		50		50	
Net loss	\$	(6,963)	\$	(3,334)	\$	(9,768)	\$	(12,418)	
Accretion of discount and redemption feature of convertible		(=)-=-)	•	(-) )	•		•	( , -,	
preferred stock			_			(1,025)			
Income available to common stockholders		(6,963)		(3,334)	_	(10,793)	_	(12,418)	
Net loss per common share, basic and diluted	\$	(3.83)	\$	(1.83)	\$	(5.93)	\$	(8.04)	
Weighted average number of common shares outstanding		1,817,761		1,820,452		1,819,545		1,543,927	

The accompanying notes should be read in conjunction with the financial statements.

# ADVAXIS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(In thousands)

		Nine Months Ended July 31,		
		2022		2021
OPERATING ACTIVITIES				
Net loss	\$	(9,768)	\$	(12,418)
Adjustments to reconcile net loss to net cash used in operating activities:	Ψ	(5,700)	Ψ	(12,410)
Share based compensation		74		511
Gain on change in value of warrants		(4,642)		(1,814)
Gain on change in value of preferred stock redemption liability		(43)		(1,01.)
Loss on disposal of property and equipment		(.5)		1,530
Abandonment of intangible assets		159		90
Impairment charges on intangible assets		3,005		_
Depreciation expense		45		366
Amortization expense of intangible assets		210		203
Amortization of right-of-use asset		21		327
Net gain on write-off of right-of-use asset and lease liability				(116)
Change in operating assets and liabilities:				(110)
Prepaid expenses, other current assets and deferred expenses		(24)		488
Other assets		()		171
Accounts payable and accrued expenses		(1,323)		513
Deferred revenue		(1,020)		(165)
Operating lease liabilities		(21)		(1,389)
Net cash used in operating activities	_	(12,307)		(11,703)
ivet cash used in operating activities	_	(12,307)	_	(11,703)
INVESTING ACTIVITIES				
				210
Proceeds from disposal of property and equipment		(201)		219
Cost of intangible assets		(201)		(323)
Net cash used in investing activities		(201)		(104)
FINANCING ACTIVITIES				
Net proceeds of issuance of Series D preferred stock		4,312		-
Net proceeds of issuance of common stock and warrants		.,		28,115
Fractional shares cashed out		(18)		-
Redemption of Series D preferred stock		(5,250)		_
Warrant exercises		(=,===)		3,771
Net cash (used in) provided by financing activities		(956)		31,886
rect cash (ased in) provided by financing activities		(330)	_	31,000
Net (decrease) increase in cash and cash equivalents		(13,464)		20,079
Cash and cash equivalents at beginning of period		41,614		25,178
Cash and cash equivalents at end of period	\$	28,150	\$	45,257
Cash and Cash equivalents at end of period	Φ	20,130	Ф	43,237
SUPPLEMENTAL CASH FLOW INFORMATION				
Cash paid for taxes	\$	50	\$	50
SUPPLEMENTAL DISCLOSURE OF NON-CASH AND FINANCING ACTIVITIES				
Reclassification of preferred stock redemption liability into equity upon redemption of preferred stock		44		_
Accretion of discount and redemption feature of convertible preferred stock		1,025		_
recretion of discount and redemption readine of convertible preferred stock		1,023		-
The accompanying notes should be read in conjunction with the financial	al statem	ents.		

# ADVAXIS, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. NATURE OF OPERATIONS

Advaxis, Inc. ("Advaxis" or the "Company") is a clinical-stage biotechnology company focused on the development and commercialization of proprietary  $Listeria\ monocytogenes\ ("Lm")$ -based antigen delivery products. The Company is using its Lm platform directed against tumor-specific targets in order to engage the patient's immune system to destroy tumor cells. Through a license from the University of Pennsylvania, Advaxis has exclusive access to this proprietary formulation of attenuated Lm called Lm Technology<sup>TM</sup>. Advaxis' proprietary approach is designed to deploy a unique mechanism of action that redirects the immune system to attack cancer in three distinct ways:

- Alerting and training the immune system by activating multiple pathways in Antigen-Presenting Cells ("APCs") with the equivalent of multiple adjuvants;
- Attacking the tumor by generating a strong, cancer-specific T cell response; and
- Breaking down tumor protection through suppression of the protective cells in the tumor microenvironment ("TME") that shields the tumor from the immune system. This enables the activated T cells to begin working to attack the tumor cells.

Advaxis' proprietary *Lm* platform technology has demonstrated clinical activity in several of its programs and has been dosed in over 470 patients across multiple clinical trials and in various tumor types. The Company believes that *Lm* Technology immunotherapies can complement and address significant unmet needs in the current oncology treatment landscape. Specifically, its product candidates have the potential to work synergistically with other immunotherapies, including checkpoint inhibitors, while having a generally well-tolerated safety profile.

#### COVID-19

On March 11, 2020, the World Health Organization characterized the outbreak of the novel coronavirus ("COVID-19") as a global pandemic and recommended containment and mitigation measures. Since then, extraordinary actions have been taken by international, federal, state, and local public health and governmental authorities to contain and combat the outbreak and spread of COVID-19 in regions throughout the world. The continued impact of the COVID-19 pandemic cannot be predicted at this time.

#### **Liquidity and Capital Resources**

Liquidity and Management's Plans

Similar to other development stage biotechnology companies, the Company's products that are being developed have not generated significant revenue. As a result, the Company has suffered recurring losses and requires significant cash resources to execute its business plans. These losses are expected to continue for the foreseeable future.

As of July 31, 2022, the Company had approximately \$28.2 million in cash and cash equivalents. Although the Company expects to have sufficient capital to fund its obligations, as they become due, in the ordinary course of business until at least one year from the issuance of these consolidated financial statements, the actual amount of cash that it will need to operate is subject to many factors.

The Company recognizes it will need to raise additional capital in order to continue to execute its business plan in the future. There is no assurance that additional financing will be available when needed or that management will be able to obtain financing on terms acceptable to the Company or whether the Company will become profitable and generate positive operating cash flow. If the Company is unable to raise sufficient additional funds, it will have to further scale back its operations.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND BASIS OF PRESENTATION

#### Basis of Presentation/Estimates

The accompanying unaudited interim condensed consolidated financial statements and related notes have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information, and in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC") with respect to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements and the accompanying unaudited interim condensed consolidated balance sheet as of July 31, 2022 has been derived from the Company's October 31, 2021 audited financial statements. In the opinion of management, the unaudited interim condensed consolidated financial statements furnished include all adjustments (consisting of normal recurring accruals) necessary for a fair statement of the results for the interim periods presented.

Operating results for interim periods are not necessarily indicative of the results to be expected for the full year. The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and the related disclosures at the date of the financial statements and during the reporting period. Significant estimates include the timelines associated with revenue recognition on upfront payments received, fair value and recoverability of the carrying value of property and equipment and intangible assets, fair value of warrant liability, grant date fair value of options, deferred tax assets and any related valuation allowance and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, based on historical experience and on various other assumptions that it believes to be reasonable under the circumstances. Actual results could materially differ from these estimates.

These unaudited interim condensed consolidated financial statements should be read in conjunction with the financial statements of the Company as of and for the fiscal year ended October 31, 2021 and notes thereto contained in the Company's 2021 Annual Report on Form 10-K, as filed with the SEC on February 14, 2022.

#### Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. All significant intercompany accounts and transactions have been eliminated.

#### Restricted Cash

On January 31, 2022, the Company transferred \$5,250,000 into an escrow fund to fund a potential Series D preferred stock redemption. On April 6, 2022, the Series D convertible preferred stock was redeemed utilizing the entire amount held in the escrow fund.

#### Convertible Preferred Stock

Preferred shares subject to mandatory redemption are classified as liability instruments and are measured at fair value. The Company classifies conditionally redeemable preferred shares, which includes preferred shares that feature redemption rights that are either within the control of the holder or subject to redemption upon the occurrence of uncertain events not solely within the Company's control, as temporary equity ("mezzanine") until such time as the conditions are removed or lapse.

### Derivative Financial Instruments

The Company does not use derivative instruments to hedge exposures to cash flow, market or foreign currency risks. The Company evaluates all of its financial instruments to determine if such instruments are derivatives or contain features that qualify as embedded derivatives. For derivative financial instruments that are accounted for as liabilities, the derivative instrument is initially recorded at its fair value and is then re-valued at each reporting date, with changes in the fair value reported in the statements of operations. For share-based derivative financial instruments, the Company used the Monte Carlo simulation model, the Black Scholes model and a binomial model to value the derivative instruments at inception and on subsequent valuation dates. The classification of derivative instruments, including whether such instruments should be recorded as liabilities or as equity, is evaluated at the end of each reporting period. Derivative liabilities are classified in the consolidated balance sheet as current or non-current based on whether or not net-cash settlement of the instrument could be required within 12 months after the balance sheet date.

#### Net Income (Loss) per Share

Basic net income or loss per common share is computed by dividing net income or loss available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share give effect to dilutive options, warrants, restricted stock units and other potential common stock outstanding during the period. In the case of a net loss, the impact of the potential common stock resulting from warrants, outstanding stock options and convertible debt are not included in the computation of diluted loss per share, as the effect would be anti-dilutive. In the case of net income, the impact of the potential common stock resulting from these instruments that have intrinsic value are included in the diluted earnings per share. The table below sets forth the number of potential shares of common stock that have been excluded from diluted net loss per share:

	As of J	aly 31,
	2022	2021
Warrants	377,818	377,818
Stock options	11,118	12,892
Total	388,936	390,710

#### Reverse Stock Split

On March 31, 2022, the Company's stockholders voted to approve an amendment to allow the Company to execute a reverse stock split of common stock within a range of 1 for 20 to 1 for 80, without reducing the authorized number of shares of the common stock, at the discretion of the Board of Directors. On June 3, 2022, the Board of Directors approved a 1 for 80 reverse stock split, which became effective on June 6, 2022. All references in this Report to number of shares, price per share and weighted average number of shares of common stock outstanding prior to this reverse stock split have been adjusted to reflect the reverse stock split on a retroactive basis, unless otherwise noted.

#### Recent Accounting Standards

In December 2019, the FASB issued ASU 2019-12, Simplification of Income Taxes (Topic 740) Income Taxes ("ASU 2019-12"). ASU 2019-12 simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplify U.S. GAAP for other areas of Topic 740 by clarifying and amending existing guidance. ASU 2019-12 is effective for public companies for annual periods beginning after December 15, 2020, including interim periods within those fiscal years. The Company adopted this standard effective November 1, 2021 and it is not material to the financial results of the Company.

In August 2020, the FASB issued ASU 2020-06, Accounting for Convertible Instruments and Contracts in an Entity's Own Equity, which simplifies the accounting for certain convertible instruments, amends guidance on derivative scope exceptions for contracts in an entity's own equity, and modifies the guidance on diluted earnings per share ("EPS") calculations as a result of these changes. The standard will be effective for the Company for fiscal years beginning after December 15, 2023 and can be applied on either a fully retrospective or modified retrospective basis. Early adoption is permitted for fiscal years beginning after December 15, 2020. The Company adopted this standard effective November 1, 2021 and it is not material to the financial results of the Company.

Management does not believe that any recently issued, but not yet effective accounting pronouncements, if adopted, would have a material impact on the accompanying condensed consolidated financial statements.

#### 3. PROPERTY AND EQUIPMENT

Property and equipment, net consisted of the following (in thousands):

	July 31, 2022		October 31, 2021	
Laboratory equipment	\$	179	\$	179
Computer equipment		241		241
Total property and equipment		420		420
Accumulated depreciation		(347)		(302)
Net property and equipment	\$	73	\$	118

Depreciation expense for the three months ended July 31, 2022 and 2021 was approximately \$13,000 and \$50,000, respectively. Depreciation expense for the nine months ended July 31, 2022 and 2021 was approximately \$45,000 and \$366,000, respectively. During the nine months ended July 31, 2021, the Company incurred a loss on disposal of equipment of approximately \$1,530,000, \$968,000 of which is reflected in the research and development expenses and \$562,000 of which is reflected in the general and administrative expenses in the condensed consolidated statement of operations.

#### 4. INTANGIBLE ASSETS

Intangible assets, net consisted of the following (in thousands):

	July 31, 2022			ctober 31, 2021
Patents	\$	275	\$	4,836
License		44		777
Software		98		98
Total intangibles		417		5,711
Accumulated amortization		(236)		(2,357)
Intangible assets	\$	181	\$	3,354

The expiration dates of the existing patents range from 2022 to 2039 but the expiration dates can be extended based on market approval if granted and/or based on existing laws and regulations. Capitalized costs associated with patent applications that are abandoned without future value are charged to expense when the determination is made not to further pursue the application. Patent applications having a net book value of approximately \$29,000 and \$21,000 were abandoned and were charged to general and administrative expenses in the condensed consolidated statement of operations for the three months ended July 31, 2022 and 2021, respectively. Patent applications having a net book value of approximately \$159,000 and \$90,000 were abandoned and were charged to general and administrative expenses in the condensed consolidated statement of operations for the nine months ended July 31, 2022 and 2021, respectively. Amortization expense for intangible assets that was charged to general and administrative expense in the condensed consolidated statement of operations aggregated approximately \$70,000 and \$68,000 for the three months ended July 31, 2022 and 2021, respectively. Amortization expense for intangible assets that was charged to general and administrative expense in the condensed consolidated statement of operations aggregated approximately \$210,000 and \$203,000 for the nine months ended July 31, 2022 and 2021, respectively.

Management reviews its long-lived assets for impairment whenever events and circumstances indicate that the carrying value of an asset might not be recoverable. Net assets are recorded on the balance sheet for patents related to ADXS-HPV (AXAL), ADXS-HOT, ADXS-PSA, ADXS-HER2 and other products that are in development, and the *Lm* technology licensed from the University of Pennsylvania. There are various scenarios under which an impairment charge may be recorded, which include if a competitor were to gain FDA approval for a similar treatment before the Company, if future clinical trials fail to meet the targeted endpoints, or if a drug application is rejected or fails to be issued. Lastly, if the Company is unable to raise enough capital to continue funding its studies and developing its intellectual property, the Company would likely record an impairment to these assets.

During the three months ended July 31, 2022, the Company identified the following indicators of impairment under ASC 360 indicating that the patents and license carrying amounts might not be recoverable:

- Adverse changes in the business climate for biotechnology companies, particularly raising capital; and
- A significant reduction in the Company's market capitalization during the nine months ended July 31, 2022.

The Company performed an impairment test under ASC 350 on its patents owned and in-licensed intellectual property. Under this test a fair value of the relevant asset is compared with the carrying amount of such asset. Fair value is calculated using a discounted cash flow analysis. Cash flows are discounted using a weighted average cost of capital derived from comparable companies, which reflects the costs of borrowing as well as the associated risk. The results of the impairment test indicated that the carrying value of the patents owned and in-licensed intellectual property exceeded the fair value. During the three months ended July 31, 2022, the Company recorded an impairment charge for patents owned and in-licensed intellectual property of approximately \$3,005,000 in its condensed consolidated statement of operations.

As of July 31, 2022, the estimated amortization expense by fiscal year based on the current carrying value of intangible assets is as follows (in thousands):

	Fiscal Oc	year ending tober 31,
2022 (Remaining)	\$	24
	·	94
2023 2024		63
Total	\$	181

#### 5. ACCRUED EXPENSES:

The following table summarizes accrued expenses included in the condensed consolidated balance sheets (in thousands):

	July 31, 2022			October 31, 2021		
Salaries and other compensation	\$	116	\$	55		
Vendors		851		1,968		
Professional fees		343		613		
Other		200		200		
Total accrued expenses	\$	1,510	\$	2,836		

#### 6. LEASES

## **Operating Leases**

The Company previously leased a corporate office and manufacturing facility in Princeton, New Jersey under an operating lease that was set to expire in November 2025. On March 26, 2021, the Company entered into a Lease Termination and Surrender Agreement with respect to this lease agreement. The Lease Termination and Surrender Agreement provides for the early termination of the lease, which became effective on March 31, 2021. In connection with the early termination of the lease, the Company was required to pay a \$1,000,000 termination payment. The unapplied security deposit totaling approximately \$182,000 was credited against the termination fee for a net payment of approximately \$818,000. The Company wrote off of the remaining right-of-use asset of approximately \$4,512,000 and lease liability of approximately \$5,628,000. After consideration of the termination payment and write off of the remaining right-of-use asset and lease liability, the Company recorded a net gain of approximately \$116,000.

On March 25, 2021, the Company entered into a new one-year lease agreement for its corporate office/lab with base rent of approximately \$29,000 per year, plus other expenses. This lease was accounted for as a short-term lease at inception, and the Company elected not to recognize a right-ofuse asset and lease liability. In September 2021, the Company exercised its option to renew the lease, extending the lease term until March 25, 2023. Since the renewed lease term exceeded one-year, the lease no longer qualified for the short-term lease exception, resulting in the recognition of a right-of-use asset and operating lease liability of approximately \$43,000.

Supplemental balance sheet information related to leases was as follows (in thousands):

		July 31, 2022		October 31, 2021	
Operating leases:					
Operating lease right-of-use assets		\$	19	\$	40
Operating lease liability		\$	19	\$	28
Operating lease liability, net of current portion			-		12
Total operating lease liabilities		\$	19	\$	40
	12				

Supplemental lease expense related to leases was as follows (in thousands):

For the Three Statements of Operations Months Ended			For the Nine Months Ended			
Lease Cost (in thousands)	Classification	July 3	31, 2022	July 31	, 2022	
Operating lease cost	General and administrative	\$	7	\$	22	
Variable lease cost	General and administrative		17		36	
Total lease expense		\$	24	\$	58	
			e Three	For th		
I am Cart ('a tha an da)	Statements of Operations		is Ended	Months		
Lease Cost (in thousands)	Classification		31, 2021	July 31		
Operating lease cost	General and administrative	\$	-	\$	1,301	
Short-term lease cost	General and administrative		12		16	
Variable lease cost	General and administrative		4		165	
Total lease expense		\$	16	\$	1,482	
Other information related to leases where the	ne Company is the lessee is as follows:					
		July 31, 2	022	October 3	1, 2021	
Veighted-average remaining lease term 0.7 years		0.7 years		1.4 years		
Weighted-average discount rate			3.79%	3.79%		
Supplemental cash flow information related	l to operating leases was as follows:					
		For the Months I July 31,	Ended	For the Months July 31,	Ended	
Cash paid for operating lease liabilities		\$		\$	1,363	
Future minimum lease payments under non	-cancellable leases as of July 31, 2022 wer	e as follows:				
Fiscal Year ending October 31,						
2022 (Remaining)			Ç	5	7	
2023			_		13	
Total minimum lease payments					20	
Less: Imputed interest					1	
Total				\$	19	
	13		_			

#### 7. COMMON STOCK PURCHASE WARRANTS AND WARRANT LIABILITY

Number of

#### Warrants

As of July 31, 2022 and October 31, 2021, there were outstanding and exercisable warrants to purchase 377,818 shares of our common stock with exercise prices ranging from \$20.00 to \$224.00 per share. Information on the outstanding warrants is as follows:

]	Exercise Price	Shares Underlying Warrants	Expiration Date	Type of Financing
\$	20.00	879	September 2024	September 2018 Public Offering
\$	224.00	4,092	July 2024	July 2019 Public Offering
\$	28.00	57,230	November 2025	November 2020 Public Offering
\$	56.00	140,552	April 2026	April 2021 Registered Direct Offering (Accompanying Warrants)
			5 years after the date such warrants become	April 2021 Private Placement (Private Placement
\$	56.00	175,065	exercisable, if ever	Warrants)
	<b>Grand Total</b>	377,818		

As of July 31, 2022 and October 31, 2021, the Company had 201,874 of its total 377,818 outstanding warrants classified as equity (equity warrants).

#### Warrant Liability

As of July 31, 2022 and October 31, 2021, the Company had 175,944 of its total 377,818 outstanding warrants from an April 2021 private offering of common stock and warrants (the "April 2021 Private Placement") and a September 2018 public offering of common stock and warrants (the "September 2018 Public Offering") classified as liabilities (liability warrants).

The warrants issued in the April 2021 Private Placement will become exercisable only on such day, if ever, that is 14 days after the Company files an amendment to the Company's Amended and Restated Certificate of Incorporation to increase the number of authorized shares of common stock, \$0.001 par value per share from 170,000,000 shares to 300,000,000 shares. These warrants expire five years after the date they become exercisable. As of July 31, 2022, the Company did not have sufficient authorized common stock to allow for the issuance of common stock underlying these warrants. The Company did not receive stockholder authorization to increase the authorized shares from 170,000,000 to 300,000,000 shares at the stockholder's meeting commenced on June 3, 2021. The Company was subsequently required to file a proxy to seek an increase in the number of authorized shares and did not file such a proxy but rather elected to seek a reverse stock split to, among other things, increase the shares available. Accordingly, based on certain indemnification provisions of the securities purchase agreement, the Company concluded that liability classification is warranted. The Company utilized the Black Scholes model to calculate the fair value of these warrants at issuance and at each subsequent reporting date.

In measuring the warrant liability for the warrants issued in the April 2021 Private Placement at July 31, 2022 and October 31, 2021, the Company used the following inputs in its Black Scholes model:

	 July 31, 2022				
Exercise Price	\$ 56.00	\$	56.00		
Stock Price	\$ 3.73	\$	38.80		
Expected Term	5.00 years		5.00 years		
Volatility %	112%		106%		
Risk Free Rate	2.70%		1.18%		

The September 2018 Public Offering warrants contain a down round feature, except for exempt issuances as defined in the warrant agreement, in which the exercise price would immediately be reduced to match a dilutive issuance of common stock, options, convertible securities and changes in option price or rate of conversion. As of July 31, 2022, the down round feature was triggered four times and the exercise price of the warrants were reduced from \$1,800.00 to \$20.00. The warrants require liability classification as the warrant agreement requires the Company to maintain an effective registration statement and does not specify any circumstances under which settlement in other than cash would be permitted or required. As a result, net cash settlement is assumed and liability classification is warranted. For these liability warrants, the Company utilized the Monte Carlo simulation model to calculate the fair value of these warrants at issuance and at each subsequent reporting date.

In measuring the warrant liability for the September 2018 Public Offering warrants at July 31, 2022 and October 31, 2021, the Company used the following inputs in its Monte Carlo simulation model:

	July 31, 2022			
Exercise Price	\$ 20.00	\$	24.00	
Stock Price	\$ 3.73	\$	38.80	
Expected Term	2.12 years		2.87 years	
Volatility %	104%		123%	
Risk Free Rate	2.89%		0.77%	

At July 31, 2022 and October 31, 2021, the fair value of the warrant liability was approximately \$287,000 and \$4,929,000, respectively. For the three months ended July 31, 2022 and 2021, the Company reported income of approximately \$276,000 and \$846,000, respectively, due to changes in the fair value of the warrant liability. For the nine months ended July 31, 2022 and 2021, the Company reported income of approximately \$4,642,000 and \$1,814,000, respectively, due to changes in the fair value of the warrant liability.

#### 8. COMMITMENTS AND CONTINGENCIES

#### Atachbarian

On November 15, 2021, a purported stockholder of the Company commenced an action against the Company and certain of its directors in the U.S. District Court for the District of New Jersey, entitled Atachbarian v. Advaxis, Inc., et al., No. 3:21-cv-20006. The plaintiff alleges that the defendants breached their fiduciary duties and violated Section 14(a) and Rule 20(a) of the Securities Exchange Act of 1934 and Rule 14a-9 promulgated thereunder by allegedly failing to disclose certain matters in its Registration Statement on Form S-4 (Commission File No. 333-259065 (the "Registration Statement") filed in connection with a proposed merger with Biosight Ltd. (the "Previously Proposed Merger"). On December 15, 2021, pursuant to an understanding reached with the plaintiff, the Company made certain other additional disclosures that mooted the demands asserted in the complaint. On December 17, 2021, the plaintiff filed a notice of voluntary dismissal with prejudice. On February 7, 2022, the Company and the plaintiff reached a settlement agreement, which is recorded in general and administrative expenses in the condensed consolidated statement of operations.

#### Purported Stockholder Claims Related to Biosight Transaction

Between September 16, 2021, and November 4, 2021, the Company received demand letters on behalf of six purported stockholders of the Company, alleging that the Company failed to disclose certain matters in the Registration Statement, and demanding that the Company disclose such information in a supplemental disclosure filed with the SEC. On October 14, 2021, the Company filed an amendment to the Registration Statement and on November 8, 2021, the Company made certain other additional disclosures that mooted the demands asserted in the above-referenced letters. The six plaintiffs have made settlement demands. On May 20, 2022, the Company and one of the plaintiffs have reached a settlement agreement, which is recorded in general and administrative expenses in the condensed consolidated statement of operations. The Company believes it has adequately accrued for settlements with the other five shareholders, which is recorded in accrued expenses in the condensed consolidated balance sheet.

In addition, the Company received certain additional demands from stockholders asserting that the proxy materials filed by the Company in connection with the Previously Proposed Merger contained alleged material misstatements and/or omissions. Certain stockholders also demanded books and records of the Company pursuant to Delaware law. In response to these demands, the Company agreed to make, and did make, certain supplemental disclosures to the proxy materials. The stockholders have made settlement demands. On July 18, 2022, the Company and the plaintiffs reached settlement agreements, which is recorded in general and administrative expenses in the condensed consolidated statement of operations.

On February 17, 2022, the Company received a letter on behalf of purported stockholders of the Company, demanding certain books and records pursuant to Delaware law regarding the proposed issuance of super voting preferred stock. The Company agreed to provide certain books and records to the stockholders and agreed to make, and did make, a supplemental disclosure to the proxy materials. The stockholders have made settlement demands. On July 18, 2022, the Company and the plaintiffs reached settlement agreements, which is recorded in general and administrative expenses in the condensed consolidated statement of operations.

# 9. TEMPORARY EQUITY

# Series D Convertible Preferred Stock Offering

On January 31, 2022, the Company consummated an offering with certain institutional investors for the private placement of 1,000,000 shares of Series D convertible redeemable preferred stock (the "Series D Preferred Stock"). The shares, which have since been redeemed in accordance with their terms as described below, and are thus no longer outstanding as of July 31, 2022, had an aggregate stated value of \$5,000,000. Each share of the Series D preferred stock had a purchase price of \$4.75, representing an original issue discount of 5% of the stated value. The shares of Series D Preferred Stock were convertible into shares of the Company's common stock, upon the occurrence of certain events, at a conversion price of \$20.00 per share. The conversion, at the option of the stockholder, could occur at any time following the receipt of the stockholders' approval for a reverse stock split. The Company was permitted to compel conversion of the Series D Preferred Stock after the fulfillment of certain conditions and subject to certain limitations. The Series D Preferred Stock also had a liquidation preference over the shares of common stock, and could be redeemed by the investors, in accordance with certain terms, for a redemption price equal to 105% of the stated value, or in certain circumstances, 110% of the stated value. Total net proceeds from the offering, after deducting the financial advisor's fees and other estimated offering expenses, were approximately \$4.3 million.

Since the Series D preferred stock had a redemption feature at the option of the holder, it was classified as temporary equity. At the January 31, 2022 issuance date, the Series D preferred stock was recorded on the balance sheet at approximately \$4,225,000, which is the \$4,312,000 net proceeds less the \$87,000 value of the bifurcated preferred stock redemption liability (see below).

On April 6, 2022, the holders of all 1,000,000 outstanding shares of the Series D Preferred Stock exercised their right to cause the Company to redeem all of such shares at a price per share equal to 105% of the stated value per share of \$5.00, and such shares were redeemed accordingly. The \$1,025,000 accretion of the Series D convertible preferred stock to its redemption value was recorded as a reduction in additional paid-in capital (see Note 10).

#### Preferred Stock Redemption Liability

The Company evaluated the preferred stock redemption feature under ASC 815. Since the preferred stock redemption feature is not considered to be clearly and closely related to the preferred stock host and the redemption feature meets the four characteristics of a derivative under ASC 815, the preferred stock redemption feature is required to be bifurcated from the preferred stock host and valued as a liability. The Company utilized a binomial model to calculate the fair value of the preferred stock redemption feature at issuance.

In measuring the preferred stock redemption liability at April 6, 2021 (redemption date) and January 31, 2022 (issuance date), the Company used the following inputs in its binomial model:

	April 6, 2	2022	January 31, 2022		
Exercise Price	\$	20.00	\$	20.00	
Stock Price	\$	9.04	\$	10.88	
Volatility %		96%		105%	
Risk Free Rate		1.25%		1.00%	

At April 6, 2022 and January 31, 2022, the fair value of the preferred stock redemption liability was approximately \$44,000 and \$87,000, respectively. On April 6, 2022, the Series D convertible preferred stock was redeemed, and the \$44,000 preferred stock redemption liability was reclassified into other paid-in capital (see Note 10). For the three months and nine months ended July 31, 2022, the Company reported income of approximately \$0 and \$44,000, respectively, due to a change in the fair value of the preferred stock redemption liability.

# 10. STOCKHOLDERS' EQUITY

A summary of the changes in stockholders' equity for the nine months ended July 31, 2022 and 2021 is presented below (in thousands, except share data):

,	Preferr	ed Stock	Common	Stock	Additional Paid-In	Accumulated	Total Shareholders
	Shares	Amount	Shares	Amount	Capital	Deficit	Equity
Balance at November 1, 2020	-	\$ -	975,897	\$ 2	\$ 440,916	\$ (410,738)	\$ 30,18
Stock-based compensation	-	-	-	-	236	-	23
Advaxis public offerings, net of offering costs	-	-	383,333	-	8,550	-	8,55
Warrant exercises	-	-	92,375	-	2,586	-	2,58
Net loss	-	-	-	-	-	(3,977)	(3,97
Balance at January 31, 2021	-	\$ -	1,451,605	\$ 2	\$ 452,288	\$ (414,715)	\$ 37,57
Stock-based compensation	-	-	69	-	215	-	21
Stock option exercises	-	-	4	-	-	-	
Advaxis public offerings, net of offering costs	-	-	230,794	-	13,683	-	13,68
Warrant exercises	-	-	137,968	-	1,185	-	1,18
Issuance of shares to employees under ESPP							
Plan	-	-	12	-	-	-	
Net loss			<u>-</u> _		<u>-</u>	(5,107)	(5,10
Balance at April 30, 2021		\$ -	1,820,452	\$ 2	\$ 467,371	\$ (419,822)	\$ 47,55
Stock-based compensation	-	-	-	-	60	-	6
Net loss	-	-	-	-	-	(3,334)	(3,33
Balance at July 31, 2021	_	\$ -	1,820,452	\$ 2	\$ 467,431	\$ (423,156)	\$ 44,27
					Additional		Total
	Preferre	ed Stock	Common	Stock	Additional Paid-In	Accumulated	Total Shareholders
	Preferro Shares	ed Stock Amount	Common	Stock Amount		Accumulated Deficit	
Balance at November 1, 2021					Paid-In		Shareholders
Balance at November 1, 2021 Stock-based compensation	Shares	Amount	Shares	Amount	Paid-In Capital	Deficit	Shareholders Equity
	Shares	Amount	Shares	Amount \$ 2	Paid-In Capital \$ 467,486	Deficit	Shareholders Equity \$ 38,88
Stock-based compensation	Shares	Amount \$ -	Shares	Amount \$ 2	Paid-In Capital \$ 467,486	Deficit \$ (428,600)	Shareholders Equity \$ 38,88
Stock-based compensation Net loss	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2	Paid-In Capital \$ 467,486 26	Deficit \$ (428,600) - (365)	Shareholders Equity \$ 38,88 2 (36
Stock-based compensation Net loss Balance at January 31, 2022	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512	Deficit \$ (428,600) - (365)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2 -	Paid-In Capital \$ 467,486 26 - \$ 467,512	Deficit \$ (428,600) - (365)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2 -	Paid-In Capital \$ 467,486 26 - \$ 467,512	Deficit \$ (428,600) - (365)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2 - \$ 2 - \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025)	Deficit \$ (428,600) - (365)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption Net loss	Shares	Amount \$ - -	Shares 1,820,452	Amount \$ 2 - \$ 2 - \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025)	Deficit \$ (428,600) - (365) \$ (428,965)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption	Shares	Amount \$	Shares 1,820,452 - 1,820,452	Amount \$ 2 - \$ 2 - \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025) 44	Deficit \$ (428,600) - (365) \$ (428,965) (2,440)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption Net loss Balance at April 30, 2022	Shares	Amount \$ \$	Shares 1,820,452 - 1,820,452	Amount \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025) 44 - \$ 466,554	Deficit \$ (428,600) - (365) \$ (428,965) (2,440) \$ (431,405)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption Net loss Balance at April 30, 2022 Stock-based compensation	Shares	Amount \$ \$	Shares 1,820,452 - 1,820,452 - 1,820,452 - 1,820,452	Amount \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025) 44 - \$ 466,554 25	Deficit \$ (428,600) - (365) \$ (428,965) (2,440) \$ (431,405)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption Net loss Balance at April 30, 2022 Stock-based compensation Fractional shares cashed out	Shares	Amount \$ \$	Shares 1,820,452 - 1,820,452 - 1,820,452 - (4,501)	Amount \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025) 44 - \$ 466,554 25 (18)	Deficit \$ (428,600)	Shareholders
Stock-based compensation Net loss Balance at January 31, 2022 Stock-based compensation Accretion of discount and redemption feature of convertible preferred stock Convertible preferred stock redemption Net loss Balance at April 30, 2022 Stock-based compensation Fractional shares cashed out Net loss	Shares	Amount \$ \$	Shares 1,820,452 - 1,820,452 - 1,820,452 - 1,820,452	Amount \$ 2 - \$ 2 - \$ 2 \$ 2	Paid-In Capital \$ 467,486 26 - \$ 467,512 23 (1,025) 44 - \$ 466,554 25	Deficit \$ (428,600) - (365) \$ (428,965) (2,440) \$ (431,405)	Shareholders

## 11. SHARE BASED COMPENSATION

The following table summarizes share-based compensation expense included in the condensed consolidated statements of operations (in thousands):

	Three Months Ended July 31,					Nine Months Ended July 31,			
	 2022			2021		2022		2021	
Research and development	\$	12	\$	29	\$	36	\$	142	
General and administrative		13		31		38		369	
Total	\$	25	\$	60	\$	74	\$	511	

## Stock Options

A summary of changes in the stock option plan for the nine months ended July 31, 2022 is as follows:

				Weighted Average		
		We	ighted Average	Remaining	Ag	gregate
			Exercise	Contractual Life In	Intri	isic Value
	Shares		Price	Years	(in thousands)	
Outstanding as of October 31, 2021	11,192	\$	1,550.26	7.80	\$	34
Cancelled or expired	(74)		22,200.00			
Outstanding as of July 31, 2022	11,118	\$	1,412.82	7.06	\$	-
Vested and exercisable at July 31, 2022	7,490	\$	2,077.20	6.64	\$	

The following table summarizes information about the outstanding and exercisable options at July 31, 2022:

	Options Outstandin	Options Exercisable							
	Weighted Weighted			Weighted	,	Weighted			
		Average		Average		Average		Average	
Exercise	Exercise Number Remaining Exercise				Number	Remaining		Exercise	
Price Range	Outstanding	Contractual		Price	Exercisable	Contractual		Price	
\$ 24.00-\$50.00	4,241	7.86	\$	32.53	1,964	7.69	\$	30.40	
\$ 50.01-\$100.00	4,174	7.74	\$	53.33	2,824	7.73	\$	53.58	
\$ 100.01-20,664.00	2,703	4.75	\$	5,677.84	2,703	4.75	\$	5,677.84	

As of July 31, 2022, there was approximately \$77,000 of unrecognized compensation cost related to non-vested stock option awards, which is expected to be recognized over a remaining weighted average vesting period of 0.94 years.

## Potential Acceleration of Stock Options

In the event of a merger transaction, similar to the Previously Proposed Merger Agreement, all of the Chief Executive Officer's 624 unvested stock options as of July 31, 2022, pursuant to his employment agreement, would accelerate.

#### 12. LICENSING AGREEMENTS

#### OS Therapies LLC

On September 4, 2018, the Company entered into a development, license and supply agreement with OS Therapies ("OST") for the use of ADXS31-164, also known as ADXS-HER2, for evaluation in the treatment of osteosarcoma in humans. Under the terms of the license agreement, as amended, OST will be responsible for the conduct and funding of a clinical study evaluating ADXS-HER2 in recurrent, completely resected osteosarcoma. Under the most recent amendment to the licensing agreement, OST agreed to pay Advaxis \$25,000 per month ("Monthly Payment") starting on April 30, 2020 until it achieved its funding milestone of \$2,337,500. Upon receipt of the first Monthly Payment, Advaxis initiated the transfer of the intellectual property and licensing rights of ADXS31-164, which were licensed pursuant to the Penn Agreement, back to the University of Pennsylvania. Contemporaneously, OST will enter negotiations with the University of Pennsylvania to establish a licensing agreement for ADXS31-164 to OST for clinical and commercial development of the ADXS31-164 technology.

In December 2020 and January 2021, the Company received an aggregate of \$1,615,000 from OS Therapies upon achievement of the funding milestone set forth in the license agreement and recorded \$1,615,000 in revenue. The Company therefore transferred, and OST took full ownership of, the IND application for ADXS31-164 in its entirety along with agreements and promises contained therein, as well as all obligations associated with this IND or any HER2 product/program development.

In April 2021, the Company achieved the second milestone set forth in the license agreement for evaluation in the treatment of osteosarcoma in humans and recorded \$1,375,000 in revenue. The Company received the amount due from OS Therapies of \$1,375,000 in May 2021.

#### Global BioPharma Inc.

On December 9, 2013, the Company entered into an exclusive licensing agreement for the development and commercialization of axalimogene filolisbac with Global BioPharma, Inc. ("GBP"), a Taiwanese based biotech company funded by a group of investors led by Taiwan Biotech Co., Ltd (TBC). During each of the nine months ended July 31, 2022 and 2021, the Company recorded \$250,000 in revenue for the annual license fee renewal. Since Advaxis has no significant obligation to perform after the license transfer and has provided GBP with the right to use its intellectual property, performance is satisfied when the license renews.

#### 13. FAIR VALUE

The authoritative guidance for fair value measurements defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or the most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact, and (iv) willing to transact. The guidance describes a fair value hierarchy based on the levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value which are the following:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2— Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or corroborated by observable market data or substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the value of the assets or liabilities.

The following table provides the assets and liabilities carried at fair value measured on a recurring basis as of July 31, 2022 and October 31, 2021 (in thousands):

Fair Value Measured at July 31, 2022

	I	Level 1	Le	vel 2	Level 3		Total
Financial assets at fair value:							
Cash equivalents (money market funds)	\$	17,183	\$	-	\$	-	\$ 17,183
Total Financial Assets at Fair Value	\$	17,183	\$	-	\$	-	\$ 17,183
	-				-		 
Financial liabilities at fair value:							
Common stock warrant liability, warrants exercisable at							
\$20.00 through September 2024	\$	-	\$	-	\$	2	\$ 2
Common stock warrant liability, warrants exercisable at							
\$56.00 through 5 years after the date such warrants become							
exercisable, if ever (Private Placement Warrants)		-		-		285	285
Total financial liabilities at fair value	\$	-	\$	-	\$	287	\$ 287
Fair Va	lue Meas	sured at Octol	ber 31, 202	1			
	I	Level 1	Le	vel 2	Le	evel 3	Total
Financial assets at fair value:							
Cash equivalents (money market funds)	\$	17,153	\$	-	\$	-	\$ 17,153
Total Financial Assets at Fair Value	\$	17,153	\$	_	\$	-	\$ 17,153
					-		
Financial liabilities at fair value:							
Common stock warrant liability, warrants exercisable at							
\$24.00 through September 2024	\$	-	\$	-	\$	27	\$ 27
Common stock warrant liability, warrants exercisable at							
\$56.00 through 5 years after the date such warrants become							
exercisable, if ever (Private Placement Warrants)		_		_		4,902	4,902
Total financial liabilities at fair value	\$	-	\$	_	\$	4,929	\$ 4,929

The following table presents changes in Level 3 liabilities measured at fair value (in thousands) for the nine months ended July 31, 2022. Unobservable inputs were used to determine the fair value of positions that the Company has classified within the Level 3 category.

	Preferred Stock Redemption Liability	Warrant Liabilities	Total		
Fair value at October 31, 2021	\$ -	\$ 4,929	\$	4,929	
Additions	87	-		87	
Change in fair value	(43)	(4,642)		(4,685)	
Redemption	(44)	-		(44)	
Fair value at July 31, 2022	\$ -	\$ 287	\$	287	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis contains forward-looking statements about our plans and expectations of what may happen in the future. Forward-looking statements are based on a number of assumptions and estimates that are inherently subject to significant risks and uncertainties, and our results could differ materially from the results indicated by our forward-looking statements as a result of many known or unknown factors, including, but not limited to, those factors discussed in Part I Item 1A. "Risk Factors" in our 2021 Annual Report on Form 10-K, below in Part II Item 1A. "Risk Factors" of this Form 10-Q and in the "Cautionary Note Regarding Forward-Looking Statements" set forth at the beginning of this report.

You should read the following discussion and analysis in conjunction with the unaudited financial statements, and the related footnotes thereto, appearing elsewhere in this Form 10-Q, and in conjunction with management's discussion and analysis and the audited financial statements included in our Annual Report on Form 10-K. In addition, we intend to use our media and investor relations website (www.advaxis.com/investor-relations), SEC filings, press releases, public conference calls and webcasts to communicate with the public about Advaxis, its services and other issues.

#### Overview

Advaxis, Inc. ("Advaxis" or the "Company") is a clinical-stage biotechnology company focused on the development and commercialization of proprietary *Lm* Technology antigen delivery products based on a platform technology that utilizes live attenuated *Listeria monocytogenes*, or *Lm*, bioengineered to secrete antigen/adjuvant fusion proteins. These *Lm*-based strains are believed to be a significant advancement in immunotherapy as they integrate multiple functions into a single immunotherapy by accessing and directing antigen presenting cells to stimulate anti-tumor T cell immunity, stimulate and activate the innate immune system with the equivalent of multiple adjuvants, and simultaneously reduce tumor protection in the Tumor Microenvironment, or TME, to enable the T cells to attack tumor cells.

The Company believes that *Lm* Technology immunotherapies can complement and address significant unmet needs in the current oncology treatment landscape. Specifically, our product candidates (i.e., ADXS-PSA, ADXS-503 and ADXS-504) have the potential to optimize, enhance checkpoint performance of other oncology treatments, while having a generally well-tolerated safety profile.

Advaxis is currently winding down or has wound down clinical studies of Lm Technology immunotherapies in three program areas:

- Human Papilloma Virus ("HPV")-associated cancers
- Personalized neoantigen-directed therapies
- Human epidermal growth factor receptor-2 (HER-2) associated cancers

All these clinical program areas are anchored in the Company's Lm Technology<sup>TM</sup>, a unique platform designed for its ability to safely and effectively target various cancers in multiple ways. While we are currently winding down clinical studies of Lm Technology immunotherapies in these three program areas, our license agreements continue with OS Therapies, LLC for ADXS-HER2 and with Global BioPharma, or GBP, for the exclusive license for the development and commercialization of ADXS-HPV, or AXAL, in Asia, Africa, and the former USSR territory, exclusive of India and certain other countries.

#### **Recent Developments**

#### COVID-19 Impact

In response to the ongoing novel coronavirus ("COVID-19") pandemic, the Company implemented remote working and thus far, has not experienced a significant disruption or delay in its operations as it relates to the clinical development or drug production of our drug candidates by third parties. We continue to monitor the COVID-19 pandemic and take steps intended to mitigate the potential risks to our workforce and our operations. The COVID-19 pandemic has, and may continue to, directly or indirectly affect the pace of enrollment in our clinical trials as patients may avoid or may not be able to travel to healthcare facilities and physicians' offices unless due to a health emergency and clinical trial staff can no longer get to the clinic. Nonetheless, thus far, the COVID-19 pandemic has not had a significant impact on our business or results of operations. However, we remain in contact with the clinical sites in our study and are in discussion with additional sites to combat any potential impact in enrollment. We are unable to determine or predict the extent, duration or scope of the overall impact of the COVID-19 pandemic on our business, operations, financial condition or liquidity.

#### Results of Operations for the Three Months Ended July 31, 2022 and 2021

#### Revenue

Revenue was \$0 for the three months ended July 31, 2022 compared to \$250,000 for the three months ended July 31, 2021. In the prior period, we received the annual licensing fee from GBP.

#### Research and Development Expenses

We invest in research and development to advance our *Lm* technology through our pre-clinical and clinical development programs. Research and development expenses for the three months ended July 31, 2022 and July 31, 2021 were categorized as follows (in thousands):

	Three Months Ended July 31,					Increase (Decrease)		
		2022		2021		\$	%	
Hotspot/Off-the-Shelf therapies	\$	1,271	\$	546	\$	725	133%	
Prostate cancer		32		113		(81)	(72)%	
HPV-associated cancers		247		420		(173)	(41)%	
Personalized neoantigen-directed therapies		-		7		(7)	(100)%	
Other expenses		683		617		66	11%	
Total research & development expense	\$	2,233	\$	1,703	\$	530	31%	
Stock-based compensation expense included in research and development expense	\$	12	\$	29	\$	(17)	(59)%	

#### Hotspot/Off-the-Shelf Therapies (ADXS-HOT)

Research and development costs associated with our hotspot mutation-based therapy for the three months ended July 31, 2022 increased approximately 133% to \$1,271,000 compared to the same period in 2021. The increase is attributable to patient recruitment costs and manufacturing costs pertaining to the ADXS-503 study incurred in the current period.

#### Prostate Cancer (ADXS-PSA)

Research and development costs associated with our prostate cancer therapy for the three months ended July 31, 2022 decreased 72% to \$32,000 compared to the same period in 2021. The study has been completed and we do not anticipate that we will continue to incur significant costs associated with the wind down of the study.

#### HPV-Associated Cancers (AXAL)

The majority of the HPV-associated research and development costs include clinical trial and other related costs associated with our AXAL programs in cervical and head and neck cancers. HPV-associated costs for the three months ended July 31, 2022 decreased approximately \$173,000, or 41%, compared to the same period in 2021. The decrease is attributable to wind down costs associated with the closure of our Phase 3 AIM2CERV study in high-risk locally advanced cervical cancer. We do not anticipate that we will continue to incur significant costs associated with the wind down of our Phase 3 AIM2CERV study.

#### Personalized Neoantigen-Directed Therapies (ADXS-NEO)

Research and development costs associated with personalized neoantigen-directed therapies for the three months ended July 31, 2022 decreased approximately \$7,000 compared to the same period in 2021. The study has been completed and we do not anticipate that we will continue to incur significant costs associated with the wind down of the study.

#### Other Expenses

Other expenses include salary and benefit costs, stock-based compensation expense, professional fees, laboratory costs and other internal and external costs associated with our research & development activities. Other expenses for the three months ended July 31, 2022 increased approximately \$66,000, or 11%, compared to the same period in 2021. The increase was not significant.

#### General and Administrative Expenses

General and administrative expenses primarily include salary and benefit costs and stock-based compensation expense for employees included in our finance, legal and administrative organizations, outside legal and professional services, and facilities costs. General and administrative expenses for the three months ended July 31, 2022 and July 31, 2021 were as follows (in thousands):

	Three Months Ended July 31,				Increase (Decrease)		
		2022		2021		\$	%
General and administrative expense	\$	2,053	\$	2,678	\$	(625)	(23)%
Stock-based compensation expense included in general and administrative expense	\$	13	\$	31	\$	(18)	(58)%

General and administrative expenses for the three months ended July 31, 2022 decreased approximately \$625,000, or 23%, compared to the same period in 2021. This decrease primarily relates to (1) legal and consulting fees related to the Previously Proposed Merger in the prior period and (2) the annual meeting proxy solicitation fees in the prior period. Those decreases were partially offset by an increase in amounts paid in settlement of shareholder demand letters in the current period.

#### Intangible Asset Impairment

During the three months ended July 31, 2022, the Company recorded an impairment charge under ASC 350 for its patents owned and in-licensed intellectual property of approximately \$3,005,000.

#### Changes in Fair Values

For the three months ended July 31, 2022, we recorded non-cash income from changes in the fair value of derivative liabilities of approximately \$276,000. The decrease in the derivative liabilities is attributable to a decrease in our share price from \$6.56 at April 30, 2022 to \$3.73 at July 31, 2022.

For the three months ended July 31, 2021, we recorded non-cash income from changes in the fair value of the warrant liability of approximately \$0.8 million. The decrease in the fair value of liability warrants resulted from resulted from a decrease in our share price from \$0.49 at April 30, 2021 to \$0.41 at July 31, 2021.

#### Results of Operations for the Nine Months Ended July 31, 2022 and 2021

#### Revenue

Revenue was \$250,000 for the nine months ended July 31, 2022 compared to \$3,240,000 for the nine months ended July 31, 2021. In the prior period, we recognized royalty payments from OST.

#### Research and Development Expenses

We invest in research and development to advance our *Lm* technology through our pre-clinical and clinical development programs. Research and development expenses for the nine months ended July 31, 2021 and July 31, 2021 were categorized as follows (in thousands):

	Nine Months Ended July 31,				Increase (Decrease)		
	2022 2021		2021	\$		%	
Hotspot/Off-the-Shelf therapies	\$	3,076	\$	2,531	\$	545	22%
Prostate cancer		85		207		(122)	(59)%
HPV-associated cancers		332		1,865		(1,533)	(82)%
Personalized neoantigen-directed therapies		8		400		(392)	(98)%
Other expenses		1,870		3,613		(1,743)	(48)%
Total research & development expense	\$	5,371	\$	8,616	\$	(3,245)	(38)%
Stock-based compensation expense included in research and development expense	\$	36	\$	142	\$	(106)	(75)%

#### Hotspot/Off-the-Shelf Therapies (ADXS-HOT)

Research and development costs associated with our hotspot mutation-based therapy for the nine months ended July 31, 2022 increased approximately 22% to \$3,076,000 compared to the same period in 2021. The increase is attributable to patient recruitment costs and manufacturing costs pertaining to the HOT-503 study incurred in the current period.

#### Prostate Cancer (ADXS-PSA)

Research and development costs associated with our prostate cancer therapy for the nine months ended July 31, 2022 decreased approximately \$122,000, or 59%, compared to the same period in 2021. The study has been completed and we do not anticipate that we will continue to incur significant costs associated with the wind down of the study.

#### HPV-Associated Cancers (AXAL)

The majority of the HPV-associated research and development costs include clinical trial and other related costs associated with our AXAL programs in cervical and head and neck cancers. HPV-associated costs for the nine months ended July 31, 2022 decreased approximately \$1,533,000, or 82%, compared to the same period in 2021. The decrease is attributable to wind down costs associated with the closure of our Phase 3 AIM2CERV study in high-risk locally advanced cervical cancer. We do not anticipate that we will continue to incur significant costs associated with the wind down of our Phase 3 AIM2CERV study.

## Personalized Neoantigen-Directed Therapies (ADXS-NEO)

Research and development costs associated with personalized neoantigen-directed therapies for the nine months ended July 31, 2022 decreased approximately \$392,000, or 98%, compared to the same period in 2021. The study has been completed and we do not anticipate that we will continue to incur significant costs associated with the wind down of the study.

#### Other Expenses

Other expenses include salary and benefit costs, stock-based compensation expense, professional fees, laboratory costs and other internal and external costs associated with our research & development activities. Other expenses for the nine months ended July 31, 2022 decreased approximately \$1,743,000, or 48%, compared to the same period in 2021. The decrease is attributable to (1) prior period losses on disposal of property and equipment in connection with the termination of our office lease at our former location, (2) decrease in personnel costs due to decreases in headcount, stock compensation and bonus accruals, and (3) decrease in depreciation expense.

#### General and Administrative Expenses

General and administrative expenses primarily include salary and benefit costs and stock-based compensation expense for employees included in our finance, legal and administrative organizations, outside legal and professional services, and facilities costs. General and administrative expenses for the nine months ended July 31, 2022 and July 31, 2021 were as follows (in thousands):

	Nine Months Ended July 31,				Increase (Decrease)			
	2022		2021		\$		%	
General and administrative expense	\$	6,331	\$	9,038	\$	(2,707)	(30)%	
Stock-based compensation expense included in general and administrative expense	\$	38	\$	369	\$	(331)	(90)%	

General and administrative expenses for the nine months ended July 31, 2022 decreased approximately \$2,707,000, or 30%, compared to the same period in 2021. This decrease primarily relates to (1) legal and consulting fees related to the Previously Proposed Merger in the prior period, (2) prior period losses on disposal of property and equipment in connection with the termination of our office lease at our former location, (3) prior period sublicense fees paid to the University of Pennsylvania for the OST milestones reached, (4) decrease in personnel costs due to decreases in stock compensation and bonus accruals, and (5) decreases in rent, utilities and depreciation due to the termination of our office lease at our former location. These decreases were partially offset by (1) an increase in proxy solicitation fees related to the Previously Proposed Merger and the reverse stock split and (2) an increase in amounts paid in settlement of shareholder demand letters in the current period.

#### Intangible Asset Impairment

During the nine months ended July 31, 2022, the Company recorded an impairment charge under ASC 350 for its patents owned and in-licensed intellectual property of approximately \$3,005,000.

#### Changes in Fair Values

For the nine months ended July 31, 2022, we recorded non-cash income from changes in the fair value of derivative liabilities of approximately \$4,685,000. The decrease in the derivative liabilities was attributable to a decrease in our share price from \$38.80 at October 31, 2021 to \$3.73 at July 31, 2022.

For the nine months ended July 31, 2021, we recorded non-cash income from changes in the fair value of the warrant liability of approximately \$1,814,000. The decrease in the fair value of liability warrants resulted primarily from the issuance of warrants in the April 2021 Private Placement. The warrants issued in the April 2021 Private Placement had a decrease in fair value of approximately \$1,821,000 from date of issuance to July 31, 2021, which resulted from a decrease in our share price from \$45.60 at April 14, 2021 to \$32.80 at July 31, 2021.

#### **Liquidity and Capital Resources**

#### Management's Plans

Similar to other development stage biotechnology companies, our products that are being developed have not generated significant revenue. As a result, we have historically suffered recurring losses and we have required significant cash resources to execute our business plans. These losses are expected to continue for the foreseeable future.

Historically, the Company's major sources of cash have comprised proceeds from various public and private offerings of its securities (including common stock), debt financings, clinical collaborations, option and warrant exercises, income earned on investments and grants, and interest income. From October 2013 through July 31, 2022, the Company raised approximately \$339.4 million in gross proceeds from various public and private offerings of our common stock. The Company has sustained losses from operations in each fiscal year since our inception, and we expect losses to continue for the indefinite future. As of July 31, 2022 and October 31, 2021, the Company had an accumulated deficit of approximately \$438.4 million and \$428.6 million, respectively, and stockholders' equity of approximately \$28.2 million and \$38.9 million, respectively.

The COVID-19 pandemic has created significant volatility and disruption of financial markets. An extended period of economic disruption could negatively affect the Company's business, financial condition, and access to sources of liquidity. As of July 31, 2022, the Company had approximately \$28.2 million in cash and cash equivalents. The actual amount of cash that the Company will need to continue operating is subject to many factors.

The Company recognizes that it will need to raise additional capital in order to continue to execute its business plan in the future. There is no assurance that additional financing will be available when needed or that the Company will be able to obtain financing on terms acceptable to it or whether the Company will become profitable and generate positive operating cash flow. If the Company is unable to raise sufficient additional funds, it will have to further scale back its operations. The Company believes it has sufficient capital to fund its obligations, as they become due, in the ordinary course of business into the third fiscal quarter of 2024. The Company based this estimate on assumptions that may prove to be incorrect, and we could use available capital resources sooner than currently expected.

#### **Cash Flows**

#### **Operating Activities**

Net cash used in operating activities includes spending associated with our clinical trial programs and general and administrative activities. Net cash used in operating activities was approximately \$12,307,000 for the nine months ended July 31, 2022 compared to \$11,703,000 for the nine months ended July 31, 2021. The variance is due to fluctuations in cash collected from revenue generated, as well as timing of disbursements relating to accounts payable and accrued expenses.

#### **Investing Activities**

Net cash used in investing activities was approximately \$201,000 for nine months ended July 31, 2022 compared to \$104,000 for the nine months ended July 31, 2021. The decrease is the result of proceeds on a prior period disposal of property and equipment partially offset by reductions in purchases for intangible assets.

#### Financing Activities

Net cash used in financing activities was approximately \$956,000 for the nine months ended July 31, 2022 compared to net cash provided by financing activities of \$31,886,000 for the nine months ended July 31, 2021. On January 31, 2022, the Company closed on an offering with certain institutional investors for the private placement of 1,000,000 shares of Series D Preferred Stock. The shares sold had an aggregate stated value of \$5,000,000. Each share of the Series D Preferred Stock was sold for a purchase price of \$4.75, representing an original issue discount of 5% of the stated value. Total net proceeds from the offering, after deducting the financial advisor's fees and other estimated offering expenses, were approximately \$4.3 million. The Series D preferred stock also had a liquidation preference over the shares of common stock, and could be redeemed by the investors, in accordance with certain terms, for a redemption price equal to 105% of the stated value, or in certain circumstances, 110% of the stated value. On April 6, 2022, the holders of all 1,000,000 outstanding shares of the Series D Preferred Stock exercised their right to cause the Company to redeem all of such shares at a price per share equal to 105% of the stated value per share of \$5.00, and such shares were redeemed accordingly.

In November 2020, the Company closed on a public offering of 383,333 shares of its common stock at a public offering price of \$24.00 per share. After deducting the underwriting discounts and commissions and other offering expenses, the net proceeds from the offering were approximately \$8.5 million. In addition, the Company also undertook a concurrent private placement of warrants to purchase up to 191,667 shares of common stock. The warrants have an exercise price per share of \$28.00, are exercisable immediately and will expire five years from the date of issuance.

On April 12, 2021, the Company completed an offering of (i) 219,718 shares of common stock, (ii) 95,899 pre-funded warrants to purchase 95,899 shares of common stock and (iii) registered common share purchase warrants to purchase 140,552 shares of common stock with two healthcare focused, institutional investors. The Company also issued to the investors, in a concurrent private placement, unregistered common share purchase warrants to purchase 175,065 shares of the Company's common stock. We received gross proceeds of approximately \$20 million, before deducting the fees and expenses payable by us in connection with the offering.

During the nine months ended July 31, 2021, warrant holders from the Company's November 2020 and April 2021 offerings exercised 230,343 warrants in exchange for 230,343 shares of the Company's common stock. Pursuant to these warrant exercises, the Company received aggregate proceeds of approximately \$3.8 million.

#### **Off-Balance Sheet Arrangements**

As of July 31, 2022, we had no off-balance sheet arrangements.

#### **Critical Accounting Estimates**

The preparation of condensed financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and income and expenses during the periods reported. Actual results could materially differ from those estimates. We have identified the following critical accounting estimates:

#### Warrant Liabilities

We account for our warrants as either equity-classified or liability-classified instruments based on an assessment of the warrant's specific terms and applicable authoritative guidance in ASC 480, Distinguishing Liabilities from Equity ("ASC 480") and ASC 815, Derivatives and Hedging ("ASC 815"). The assessment considers whether the warrants are freestanding financial instruments pursuant to ASC 480, meet the definition of a liability pursuant to ASC 480, and whether the warrants meet all of the requirements for liability classification under ASC 815, including whether the warrants are indexed to the Company's own ordinary shares, among other conditions for equity classification. This assessment, which requires the use of professional judgment, is conducted at the time of warrant issuance and as of each subsequent quarterly period end date while the warrants are outstanding.

Some of our warrants meet the criteria as liability classified derivative instruments and are recorded at fair value on the grant date and re-valued at each reporting date, with changes in the fair value reported in the statements of operations. Warrant liabilities are classified on the balance sheet as current or non-current based on whether or not net-cash settlement or conversion of the instrument could be required within 12 months of the balance sheet date. Volatility in our common stock may result in significant changes in the value of the warrant liabilities and resulting gains and losses on our condensed consolidated statement of operations.

### Intangible Assets

Intangible assets primarily consist of legal and filing costs associated with obtaining patents and licenses and are amortized on a straight-line basis over their remaining useful lives which are estimated to be twenty years from the effective dates of the University of Pennsylvania (Penn) License Agreements, beginning in July 1, 2002. These legal and filing costs are invoiced to the Company through Penn and its patent attorneys.

Management reviews its long-lived assets for impairment whenever events and circumstances indicate that the carrying value of an asset might not be recoverable. Net assets are recorded on the balance sheet for patents related to ADXS-HPV (AXAL), ADXS-HOT, ADXS-PSA, ADXS-HER2 and other products that are in development, and the Lm technology licensed from the University of Pennsylvania. There are various scenarios under which an impairment charge may be recorded, which include if a competitor were to gain FDA approval for a similar treatment before the Company, if future clinical trials fail to meet the targeted endpoints, or if a drug application is rejected or fails to be issued. Lastly, if the Company is unable to raise enough capital to continue funding its studies and developing its intellectual property, the Company would likely record an impairment to these assets.

# Recently Issued Accounting Standards Not Yet Effective or Adopted

Management does not believe that any recently issued, but not yet effective accounting pronouncements, if adopted, would have a material impact on the accompanying condensed consolidated financial statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

At July 31, 2022, we had approximately \$28.2 million in cash and cash equivalents, which consisted primarily of bank deposits and money market funds. Our investment policy and strategy are focused on preservation of capital and supporting our liquidity requirements. We use a combination of internal and external management to execute our investment strategy and achieve our investment objectives. We typically invest in highly-rated securities (such as money market funds), and our investment policy generally limits the amount of credit exposure to any one issuer. The policy requires investments generally to be investment grade, with the primary objective of minimizing the potential risk of principal loss. Such interest-earning instruments carry a degree of interest rate risk; however, historical fluctuations of interest income have not been significant.

We have not been exposed nor do we anticipate being exposed to material risks due to changes in interest rates. A hypothetical 10% change in interest rates during any of the periods presented would not have had a material impact on our financial statements.

#### **Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our chief executive officer and interim principal financial officer of our disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended ("the Exchange Act"). Based upon this evaluation, our chief executive officer and principal financial officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is: (1) accumulated and communicated to our management, including our chief executive officer, as appropriate to allow timely decisions regarding required disclosure; and (2) recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms.

# Changes in Internal Control over Financial Reporting

During the quarter ended July 31, 2022, there were no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

## Limitations on Effectiveness of Controls

Our management, including our Principal Executive, Financial and Accounting Officers, does not expect that our disclosure controls and procedures or our internal controls over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

#### **PART II - OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

The Company is from time to time involved in legal proceedings in the ordinary course of our business. The Company does not believe that any of these claims or proceedings against us is likely to have, individually or in the aggregate, a material adverse effect on the financial condition or results of operations. For more information regarding legal proceedings involving the Company, please see Note 8 – Commitments and Contingencies to our condensed consolidated financial statements.

# Item 1A. Risk Factors

We are currently operating in a period of economic uncertainty and capital markets disruption, which has been significantly impacted by geopolitical instability, an ongoing military conflict between Russia and Ukraine, and record inflation. Our business, financial condition and results of operations could be materially adversely affected by any negative impact on the global economy and capital markets resulting from the conflict in Ukraine, geopolitical tensions, or record inflation.

U.S. and global markets are experiencing volatility and disruption following the escalation of geopolitical tensions and the start of the military conflict between Russia and Ukraine. On February 24, 2022, a full-scale military invasion of Ukraine by Russian troops was reported. Although the length and impact of the ongoing military conflict is highly unpredictable, the conflict in Ukraine has led to market disruptions, including significant volatility in commodity prices, credit and capital markets, as well as supply chain interruptions, which has caused record inflation globally. We are continuing to monitor the situation in Ukraine and globally and assessing its potential impact on our business.

Although, to date, our business has not been materially impacted by the ongoing military conflict between Russian and Ukraine, geopolitical tensions, or record inflation, it is impossible to predict the extent to which our operations will be impacted in the short and long term, or the ways in which the conflict in Ukraine, geopolitical tensions, or record inflation may impact our business. The extent and duration of the conflict in Ukraine, geopolitical tensions, record inflation and resulting market disruptions are impossible to predict, but could be substantial. Any such disruptions may also magnify the impact of other risks described in our 2021 Annual Report.

For additional risk factors, please see our 2021 Annual Report.

#### **Item 5. Other Information**

All terms not defined herein shall have the meanings ascribed in Mr. Berlins Employment Agreement, dated as of April 10, 2018 (the "Employment Agreement").

On September 12, 2022, the Company and Mr. Berlin entered into Amendment No. 1 to his Employment Agreement. Under the terms of Amendment No. 1, the multiplier applicable to his annual Base Salary and target Bonus Percentage that Mr. Berlin would receive if his employment were terminated without Just Cause, or he terminated his employment for Good Reason during the period three months prior and 18 months following a Change of Control (such period, the "CIC Protection Period"), is being increased from 1.75 to 2, with such amount to be payable in a single lump sum within sixty (60) days of the termination. In addition, the number of months for which he would receive continued health and welfare benefits is increased from 21 months to 24 months. Amendment No. 1 further provides, that in the event Mr. Berlin's employment were terminated without Just Cause, or he terminated his employment for Good Reason, other than during the CIC Protection Period, he would receive equal monthly installments of 1.25 times his applicable Base Salary (increased from 1.0 times), and that he would receive this amount for 15 months rather than 12. In addition, the number of months for which he would receive continued health and welfare benefits in this circumstance is increased from 12 months to 15 months.

A copy of Amendment No. 1 is filed herewith as Exhibit 10.1 and the foregoing description of the Amendment No. is qualified in its entirety by reference thereto and the Employment Agreement filed as Exhibit 10.1 on to the Form 8-K filed on April 23, 2018.

### Item 6. Exhibits

Exhibit No.	Description
10.1*	Amendment No. 1 to the employment agreement between Advaxis, Inc. and Kenneth A. Berlin, dated September 12, 2022.
31.1*	Certification of Principal Executive Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Principal Financial Officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Principal Executive Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Principal Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002
101.INS	INLINE XBRL INSTANCE DOCUMENT
101.SCH	INLINE XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT
101.CAL	INLINE XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT
101.DEF	INLINE XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT
101.LAB	INLINE XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT
101.PRE	INLINE XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT

\* Filed herewith.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

September 12, 2022

# ADVAXIS, INC.

By: /s/ Igor Gitelman

Name: Igor Gitelman

Title: Interim Chief Financial Officer and VP of Finance

By: /s/ Kenneth Berlin

Name: Kenneth Berlin

Title: President and Chief Executive Officer

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#### ADVAXIS, INC.

#### AMENDMENT NO. 1 TO EMPLOYMENT AGREEMENT

This Amendment No. 1, dated as of September 12, 2022 (this "Amendment"), is made to the Employment Agreement, dated as of April 10, 2018 (the "Agreement"), by and between Advaxis, Inc., a Delaware corporation (the "Company"), and Kenneth A. Berlin ("Executive"). Each capitalized term used but not otherwise defined herein shall have the meaning ascribed to such term in the Agreement.

WHEREAS, the Company and Executive desire to amend the Agreement as set forth herein effective as of the date hereof for the purpose of changing the terms of the Agreement as set forth herein and reaffirming the other terms and provisions of the Agreement.

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto, intending to be legally bound, hereby agree as follows:

#### AMENDMENT PROVISIONS

- 1. The Agreement is hereby amended as of the date hereof as set forth below:
  - (a) The first sentence of Section 4(b)(1)(i) of the Agreement shall be amended to read as follows (with deleted text shown as stricken and new text shown as double underscored):
    - equal monthly installments at <u>1.25 times</u> the applicable Base Salary rate then in effect, as determined on the first day of the calendar month immediately preceding the day of termination, to be paid beginning on the first day of the month following such Termination Date and continuing <u>for fifteen (15)</u> twelve (12) months following the Termination Date (the "Non-CIC Severance Period").
  - (b) Section 4(b)(1)(ii) of the Agreement shall be amended so that the reference in the second sentence to "twelve (12) months" shall be replaced by "fifteen (15) months."
  - (c) Section 4(b)(2)(i) of the Agreement shall be amended so that the reference to "1.75 times" shall be replaced by "2.0 times."
  - (d) Section 4(b)(2)(ii) of the Agreement shall be amended so that both references to "twenty-one (21) months" shall be replaced by "twenty-four (24) months."

#### **GENERAL PROVISIONS**

- 2. Except to the extent of the changes described in <u>Section 1</u> above, the Agreement shall remain in full force and effect and any dispute under this Amendment shall be resolved in accordance with the terms of the Agreement.
- 3. This Amendment shall in all respects be interpreted, enforced, and governed by and continued and enforced in accordance with the internal substantive laws (and not the laws of choice of laws) of the State of New Jersey applicable to contracts entered into and to be performed in New Jersey.
- 4. This Amendment, to the extent signed and delivered by means of a photographic, photostatic, facsimile, portable document format (.pdf), or similar reproduction of such signed writing using a facsimile machine or electronic mail shall be treated in all manner and respects as an original agreement or instrument and shall be considered to have the same binding legal effect as if it were the original signed version thereof delivered in person. At the request of any party hereto or to any such agreement or instrument, each other party hereto or thereto shall re-execute the original form thereof and deliver it to all other parties. No party hereto shall raise the use of a facsimile machine or electronic mail to deliver a signature or the fact that any signature or agreement or instrument was transmitted or communicated through the use of a facsimile machine or electronic mail as a defense to the formation or enforceability of a contract and each such party forever waives any such defense.
- 5. Unless the context otherwise requires, any other document or agreement that refers to the Agreement shall be deemed to refer to the Agreement, giving effect to this Amendment (and any other amendments to the Agreement made from time to time pursuant to its terms).

IN WITNESS WHEREOF, each of the undersigned ratifies and approves this Amendment No. 1 to the Employment Agreement by and between Advaxis, Inc., a Delaware corporation (the "Company"), and Kenneth A. Berlin ("Executive").

# ADVAXIS, INC.

By: /s/ Igor Gitelman

Name: Igor Gitelman
Title: Interim CFO

# EXECUTIVE

/s/ Kenneth A. Berlin

Kenneth A. Berlin

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# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18.U.S.C. 7350 (SECTION 302 OF THE SARBANES OXLEY ACT OF 2002)

#### I, Kenneth Berlin, certify that:

- 1. I have reviewed this annual report on Form 10-Q for the quarter ended July 31, 2022 of Advaxis, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

September 12, 2022

By: /s/ Kenneth Berlin

Name: Kenneth Berlin

Title: President and Chief Executive Officer

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18. U.S.C. 7350 (SECTION 302 OF THE SARBANES OXLEY ACT OF 2002)

#### I, Igor Gitelman, certify that:

- 1. I have reviewed this annual report on Form 10-Q for the quarter ended July 31, 2022 of Advaxis, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

September 12, 2022

By: /s/ Igor Gitelman

Name: Igor Gitelman

Title: Interim Chief Financial Officer and VP of Finance

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Advaxis, Inc., a Delaware corporation (the "Company"), on Form 10-Q for the quarter ended July 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, the Chief Executive Officer, hereby certifies pursuant to 18 U.S.C. Sec. 1350 as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 that, to the undersigned's knowledge:

- (1) the Report of the Company filed today fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

September 12, 2022 By: /s/ Kenneth Berlin

Name: Kenneth Berlin

Title: President and Chief Executive Officer

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Advaxis, Inc., a Delaware corporation (the "Company"), on Form 10-Q for the quarter ended July 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, the Chief Financial Officer, hereby certifies pursuant to 18 U.S.C. Sec. 1350 as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 that, to the undersigned's knowledge:

- (1) the Report of the Company filed today fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

September 12, 2022 By: /s/ Igor Gitelman

Name: Igor Gitelman

Title: Interim Chief Financial Officer and VP of Finance